September 6, 2018

via IZIS

Board of Zoning Adjustment 441 4th Street, NW Suite 210S Washington, DC 20001

Re: BZA Application No. 20135 of 3428 O Street, LLC (3428 O Street, NW); Letter in Support

Dear Members of the Board,

I reside near the Applicant's property of 3428 O Street, NW. I have been made aware of the proposed project and am writing to give my support for the requested use variance relief.

- Let's start with the neighbors (like us) want entrepreneur business owners like CYM in our neighborhood. We are losing mom & pop businesses to the changing economic landscape and we should do everything we can to support companies like CYM.
- Wisconsin & M Streets are no longer economical for an entrepreneur starting (or expanding) a new retail business. Just look at the 23 current vacancies and corresponding rents. Anyone with a little experience with a Profit & Loss statement will understand the economic issues. Other bagel restaurants have tried and failed (Brueggers). To ensure the economics of the geography remains healthy and can sustain business we need to have policies that allow the free market to work for new entrepreneurs.
- The ~7000 Georgetown students that make up a great deal of the <u>population of Georgetown</u> and want (need) lower cost options for food that are easy to access close to campus. Saxby's is a great example of a successful business, built by entrepreneurs, that the students wanted close to campus. We need more great examples—especially given Georgetown's <u>focus on entrepreneurism</u>.
- If we are worried about trash or safety the free market will put demands on the business to maintain a high-quality atmosphere or the community will no longer support them and they will leave.

I am looking forward to the second Call Your Mother Bagels ("CYM") calling our neighborhood home. Moreover, this project will not negatively impact my property. I therefore ask that the Board grant the requested relief. Thank you for your time and consideration.

Sincerely,	
Scott B. Suhy & Nancy Carpenter_	
Name	

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